

THE FIRST WORD

September, 2012

Leadership For Engineers

**6 Half-Day Sessions, 26 Hours of Learning Covering 10 Topics
Designed to Prepare Your Firm's Future Leaders, Principals, and Owners.**

ACEC OKLAHOMA is excited to announce that registration is now open for **Class #4** of the critically acclaimed *Leadership for Engineers* program beginning in February, 2013. The program is designed to prepare your firm's future leaders, principals, and owners for the challenges and opportunities of leading your design consulting firm.

ACEC OKLAHOMA's *Leadership for Engineers* program is **targeted to all rising industry professionals** who are committed to developing their leadership and management skills and abilities, and identified by your firm as a "future leader" of your business. **This may include design firm business and administrative coordinators, marketing managers, HR managers, project managers, new principals and middle managers.....anyone interested in developing solid management skills.**

The program was created to provide professional and personal leadership development for Oklahoma's most promising professionals in the design community. The program launches up-and-coming professionals on a development track leading to successful general management, project management, and principal positions within design firms.

A distinguished faculty of professionals from both inside and outside the engineering profession has been put together to address a variety of management topics including: **Leadership; Human Resources/Managing People; Ethics; Strategic**

Planning; Government Affairs; Economics of Private Practice; Business Development; Risk Management/ Contract Language; and, Communications/Public Relations/ Community Involvement, and Senior Leaders Roundtable.

SPACE IS LIMITED TO THE FIRST 15 REGISTRANTS!

SLOTS ARE ALREADY FILLING SO DON'T DELAY IN SUBMITTING YOUR FIRM'S NOMINATION!

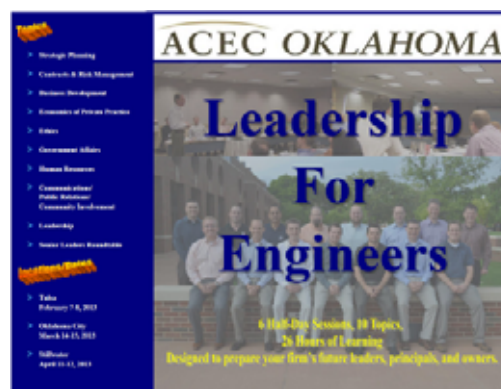
Firms nominating an individual will be making a commitment of that person's time to attend ALL sessions regardless of work conflicts. For that reason, the application **MUST BE SIGNED** by

a firm Principal to verify the firm's commitment to the individual as well as the *Leadership for Engineers* program.

The **Registration Deadline will be December 15, 2012** and only one individual from a member firm will be allowed. Tuition will include all meeting materials, professional development hours, and meals/breaks as appropriate. **Tuition does not include lodging or travel expenses.**

Registration information has been sent to all member firms, and is also available on the ACEC OKLAHOMA website, www.acecok.org

Leadership for Engineers -- ACEC OKLAHOMA helping your firm prepare for the future!!!!



Welcome New Members

ACEC OKLAHOMA is excited to welcome three new member firms to the organization.

BURNS & McDONNELL is a 4-person branch office of the Kansas City-based firm. Josh Evans heads up the Oklahoma City office which provides Engineering, Architecture, and Construction services in a variety of fields including facilities; aviation; process and industrial; transmission and distribution; transportation; environmental; energy; water/wastewater; and, construction design-build.

COWAN ENGINEERING GROUP is led by Jeff Cowan, a member of the 2011 Leadership For Engineers class. The 4-person firm, based in Oklahoma City, provides general civil engineering design; survey; GIS; transportation; water/wastewater; civil site; and, construction management services.

MBROH ENGINEERING is an electrical and instrumentation firm focused on the water/wastewater area. Alexander Nizov and Robert Haasz lead the Oklahoma City office which is a branch of a Dallas-based firm.

ACEC OKLAHOMA welcomes **BURNS & McDONNELL**, **COWAN ENGINEERING GROUP**, and **MBROH ENGINEERING** to the Council, and looks forward to having these firms as active members of ACEC OKLAHOMA.

State Questions to Highlight November Oklahoma Elections

Two State Questions on November ballot may draw more interest than the Presidential election in Oklahoma, especially since this is an "off year" election for statewide office holders.

State Question 766 deals with an Oklahoma Supreme Court ruling that businesses should pay property tax on their "Intangible" Personal Property. For ACEC OKLAHOMA members, this could mean being taxed on your customer lists, databases, trademarks and trade name, patents, etc., to name a few. SQ 766 would constitutionally prohibit the taxation of "intangible" personal property.

State Question 764 would create a \$3 Billion funding mechanism to leverage available funding for water resource and sewage treatment financial assistance programs for municipalities, rural water districts and other public entities.

ACEC OKLAHOMA will provide more detailed information as the election draws near. For now, members are encouraged to become familiar with these issues, both of which could have a major impact on your firm.

ACEC Fall Conference Set for Boca Raton, FL

The ACEC 2012 Fall Conference will be held October 14-17 at Boca Raton Resort, Boca Raton, FL and we hope you will join ACEC members from across the country for an outstanding lineup of great speakers and topics.

The program at this year's ACEC Fall Conference is top-notch and relevant to your firm. Here are Ten Reasons Why You Should Attend:



1. Rich Karlgaard, Forbes Columnist & Publisher on "Challenge of Private vs. Public Growth – Central Issue of Our Time"
2. Ron Insana, CNBC Senior Financial Commentator, on "America's Coming Economic Boom"
3. 29 Powerful concurrent sessions offering 21.5 PDHs
4. CEO Outlook on Energy, Water and Transportation featuring Jack Hand, CEO of POWER Engineers; Patrick McCann, CEO of Weston Solutions; and Brian Reed, CEO of RS&H
5. Stu Rothenberg, Rothenberg Political Report Editor and Publisher, on "Handicapping the November Elections"
6. 2013 Industry Economic Update
7. CIO Council Symposium: Prioritizing Technology Investment Today
8. CFO Council Symposium: The CFO and the Future of Finance
9. 2012 CASE Convocation
10. Sales and Marketing Forum

For more information, to view the Fall Conference Brochure, to register, and/or to book your room at Boca Raton Resort, visit with ACEC website at: www.acec.org

Discounts on Conference Registration and Hotel Rooms will end on Wednesday, September 12. Register by September 12 and you will save \$100 off the registration fee. First time Fall Conference registrants also receive an additional \$145 discount if registered before September 12.

Thanks For Your Confidence in ACEC OKLAHOMA!

Last month we gave a special "THANKS" to the fifty three (53) ACEC OKLAHOMA member firms and five Associate Member firms who have renewed their membership for the 2012-13 year. ACEC OKLAHOMA's programs and initiatives are only made possible through the strength and support of the member firms.

Since that time, seven additional firms have renewed for 2012-13, and are listed below in **red**. We sincerely appreciate these firms continued support of ACEC OKLAHOMA! If your firm is not listed, we look forward to receiving your renewal shortly.

Adobe Testing Services

Apposite Engineers

Atkins North America

Bebee Engineering

BKL, Inc.

Cabbiness Engineering

CP & Y

C. H. Guernsey & Co.

Cobb Engineering

Consulting Engineers, Inc.

Crafton Tull

Determan-Scheirman

Dewberry Engineers

Engineering Solutions

EST, Inc.

Frankfurt-Short-Bruza & Associates

Garver

Gonzalez - De La Garza & Associates

Graham

Grossman & Keith Engineering

Guy Engineering Services

Infrastructure Engineers

Jacobs

JGVEEngineers

Kleinfelder

Koneru Consulting Services

Lee & Brown Consulting Engineers

Lochner

Logic Leaders

MacArthur Associated Consultants

Meshek & Associates

MKEC Engineering Consultants

MPW Engineering

Nicholls Consulting

050 Engineering

Poe & Associates

Professional Engineering Consultants

PSA Consulting Engineers

Re2C, LLC

Red Rock Consulting

Russell Engineering

SAIC

Service & Technology

Shafer, Kline & Warren

SMC Consulting Engineers

Smith-Roberts-Baldischwiler

Stover & Associates

Terracon

Tetra Tech

The Schemmer Associates

Triad Design Group

Trumble Dean

URS Corp.

Wall Engineering

Wallace Engineering

Walter P Moore

White Engineering Company

White Hawk Engineering

Wilson & Company

Zahl-Ford, Inc

ZRHD, Inc.

ASSOCIATE MEMBERS

ACEC Business Insurance Trust

ACEC Life/Health Trust

Digital Mapping Associates

Foster CM Group

Redbud Marketing

2012 ACEC OKLAHOMA Engineering Excellence Awards

Entry information for the ACEC OKLAHOMA **2012 Engineering Excellence Awards**, sponsored by the **ACEC Business Insurance Trust**, has been sent to all member firms and is also available for download on the ACEC OKLAHOMA website at www.acecok.org.

All member firms are encouraged to enter the competition which is a prelude to the ACEC's 2013 national Engineering Excellence competition.

This is a great way for ACEC OKLAHOMA member firms to showcase their top projects, and we hope that everyone will seriously consider submitting an entry.



Entry Deadline is November 9, 2012.

The top 5 entries in the ACEC OKLAHOMA competition are eligible to enter ACEC's national competition. Deadline for submission to the national competition is January 11, 2013.

We look forward to receiving your entries, and to another exciting competition.

PRESIDENT'S MONTHLY UPDATE

September 1, 2012

David Raymond, President & CEO

Heading into the Labor Day weekend – with election campaigning in full swing – ACEC's recommendations to the RNC and DNC on infrastructure and related issues are being reflected in party platforms (See *Last Word*, August 29th), and we are fully engaged in fundraisers and related political support for candidates that will support our agenda. Have a great Labor Day!

Dave

General

Successfully completed annual audit with clean bill of health; auditors (LarsenAllen PLC) complemented ACEC for being "one of the best managed associations."

Recommended to both the RNC and DNC positions on infrastructure, energy and tax for their Platforms (See *Last Word*, August 29, 2012)."

ACEC/Delaware became the sixth state to meet its PAC fundraising goal for 2012. "

- September/October issue of *Engineering Inc.* features preview of the presidential election and candidate positions affecting the engineering industry."

Government Affairs

- Hosted senior U.S. Army Corps of Engineers and EPA officials for discussions on flood mitigation, permitting and regulatory flexibility, the future of the Keystone XL pipeline, the FERC permitting process for oil pipelines, prospects for oil and gas fracking, and potential for small nuclear reactors."

- Successfully lobbied Corps of Engineers to set small firm subcontracting goals on a percentage of contract value, which will improve contracting opportunities for small firms, create new opportunities for mid-sized firms, and give large firms greater flexibility in serving federal clients."

- In response to ACEC's concerns over the agency's use of single-step design build, the Corps of Engineers has pledged to limit its use and reaffirmed its preference for the two-step design-build process.

- Former ACEC Chairman Mac MacMurray participated in a White House panel on transportation financing.

- Hosted two congressional fundraisers during the August recess: one for Senator Debbie Stabenow (D-MI) of the Senate Finance, and Energy and Natural Resources Committees, and the other for Representative Charlie Dent (R-PA) of the House Appropriations Committee.

Business Resources

- ACEC's key volunteer group for the production of model contract documents –Engineers Joint Contract Documents Committee (EJCDC), a collaboration with ASCE and NSPE – is finalizing its five-year business plan and continuing work on a new Public-Private Partnership Agreement and revisions to the construction series contracts."

- Webinars upcoming in September: *Get Ready For The Green Construction Code; A Rock and a Hard Place: ConsensusDocs Contracts from the Engineer's (and Owner's) Perspective; Antiquated Structural Systems; Negotiating Better Engineering Contracts; Transit Program Change; Calculating the Right Earnings to Determine Your Firm's Value*

Released several new coalition products:

- CASE: *Tool 5-4: Negotiating Talking Points; Tool 4-5: Project Communication Matrix and Coordination Log; and Performance-Based Design White Paper*

- CAMEE: *Tool 3-2: Sample Correspondence Letters*

- COPS: *Baseline 5-7: Site Specific Safety Analysis and Baseline 6-4: Note to Property Owners*

